

What is REEF?

The Illinois Real Estate Educational Foundation (REEF) is a not-for-profit organization established to aid and promote the work of real estate education throughout Illinois. The Foundation, established in 1970, is supported through the voluntary contributions of those who recognize the importance of furthering academic experience and training in the real estate industry in Illinois.

Scholarship awards have become a prominent activity of the Foundation. Scholarships are presently awarded each year by the Foundation to students of real estate and related fields of study at colleges and universities both within and outside Illinois, to candidates of the Graduate, REALTOR® Institute (GRI) of Illinois program, and to those furthering their knowledge in the field of association management and leadership.



Supporting the Foundation

Where would my money go?

Your generous support will help the Foundation expand the frontiers of real estate research, assist qualified students preparing for productive careers in the real estate field, and increase the ability of both the private and public sectors to meet the real estate needs of the people of Illinois. The Foundation's support of advanced real estate knowledge also includes special projects and programs. For example, the initial funding to establish the Office of Real Estate Research (ORER) at the University of Illinois was provided through grants from the Foundation. Research projects conducted and commissioned by ORER are developing a new understanding of the social, political, and economic issues which affect the real estate related interests of the citizens of Illinois.

Will my contribution be recognized?

The Foundation offers several categories of recognition for its contributors. Your contribution in any amount will be credited to the appropriate category, ranging from \$100 to \$100,000. Gifts, bequests, memorial tributes and endowments to benefit the Foundation are also accepted.

How do I contribute?

Donations can be made by completing the attached card, or call the Foundation at (217) 725-7283. If you have questions or would like to know more about the Foundation's work, please contact the Real Estate Educational Foundation, P.O. Box 19451, Springfield, IL 62794-9451.



*Opening Doors
to the Future*

Support the Illinois Real
Estate Educational Foundation

Opening Doors

REEF Scholarships

These scholarships are intended to help qualified students pursue an education (which will lead them into productive careers in the real estate industry). It is the Foundation's hope that each recipient will, during his or her career, contribute to the Foundation in support of the scholarship they received. The resulting growth of the fund will ensure other qualified individuals a similar opportunity to pursue a vocation in the real estate industry.



Academic Scholarships - These scholarships (for any accredited college or university in Illinois) will assist and encourage qualified students to further their interest in selecting real estate as a career.

Robert E. Cook Scholarship - In honor of Robert Cook's history of leadership with the Illinois Association of REALTORS®, this scholarship was established for individuals pursuing a course of study relating to the field of association management.

Morgan L. Fitch Scholarship - The family of Morgan L. Fitch, through a contribution to the Foundation in 1981, established a scholarship fund in perpetuity for students attending the University of Illinois, Urbana-Champaign, in the College of Commerce and Business Administration or the College of Liberal Arts and Sciences, as a tribute to the memory of one of the nation's most prominent real estate industry leaders.

James M. Kinney Scholarship - In recognition of the contributions made by James M. Kinney to the real estate industry, the Foundation created a scholarship fund to make it possible for the children and grandchildren of REALTORS®, REALTOR® Associates, members-in-good-standing of the Illinois Association of REALTORS®, or any child or grandchild of an employee of a local, state

or national association of REALTORS® in Illinois, to pursue an education which will lead them into productive careers in any chosen area.

Roxane Malo Leadership Scholarship - The Roxane Malo Leadership Scholarship Fund was established as a tribute to Malo's personal commitment to REALTOR® leadership. Each year the fund will award one or more scholarships to selected individual(s) for the continuation and expansion of their leadership skills in a real estate related field.

Rich Port Scholarship - As a tribute to Mr. Port's personal commitment to education and as a means of improving the professionalism of the real estate industry, the Rich Port Scholarship Fund was established to help licensed real estate agents in Illinois attend the Graduate, REALTOR® Institute (GRI) of Illinois.

Ralph Pritchard Fund - The Ralph Pritchard Fund was established to advance the knowledge of owners and managers in the real estate industry. The fund sponsors a biannual conference in the area of real estate industry trends, legal and regulatory issues and new technology in order to promote the best practices in the field of real estate management.

Thomas F. Seay Scholarship - Thomas F. Seay believed in the power of the mind. This scholarship (for any accredited college or university in the United States) was developed to enhance the minds of qualified candidates pursuing a career in real estate through education.

Richard "Dick" Wieggers Scholarship - The Dick Wieggers Scholarship Fund was created to make it possible for Illinois residents to pursue a college or university education in the field of Business, Law, Finance, or a graduate program in Business.

AIREE Grant Fund - The AIREE Grant Fund was established to further the education of real estate professionals in the field of real estate education. This fund was established by the Association of Illinois Real Estate Educators (AIREE) and is administered by the Illinois Real Estate Educational Foundation (REEF).

Illinois Minority Real Estate Scholarship Program - The Foundation is under contract with the State of Illinois to administer the Illinois Minority Real Estate Scholarship Program. This program is open to qualified racial minority residents of Illinois pursuing courses of study that will prepare them for careers relating to real estate or enhance the skills and knowledge that they currently use as real estate professionals.



What are the minimum scholarships amounts?

The Academic and the James M. Kinney scholarships award \$1,000; the Morgan L. Fitch and Thomas F. Seay scholarships award \$2,000; the Rich Port scholarship offers GRI expenses not to exceed \$500; the Roxane Malo Scholarship is for leadership training not to exceed \$500; the Robert E. Cook and the Richard Wieggers scholarships are determined on an annual basis by the Foundation.

What is required?

Each REEF Scholarship has its own criteria for eligibility. Most of the scholarships require the applicant to be a U.S. citizen and a resident of the state of Illinois attending school full-time while pursuing a degree with an emphasis in real estate. The Rich Port and Roxane Malo scholarships are offered to those who have been licensed real estate agents in Illinois for a minimum of one year.

How does one apply?

Applications can be obtained by calling the Foundation at (217) 725-7283, or download an application at www.ilreef.org

to the Future

REEF Contributions

Yes I want to support the Real Estate Educational Foundation with a tax-deductible contribution.

I would like my donation to be used by the:

- Academic Scholarship Fund** - For Illinois students to further their interest in selecting real estate as a career
- Cook Scholarship Fund** - For individuals expanding their knowledge in the field of association management
- Fitch Scholarship Fund** - For University of Illinois students pursuing a career in the real estate industry
- Kinney Scholarship Fund** - For the children and grandchildren of Illinois REALTORS®
- Malo Scholarship Fund** - For Illinois REALTORS® to further their career through leadership training
- Port Scholarship Fund** - For the Graduate, REALTOR® Institute (GRI) of Illinois
- Pritchard Fund** - For funding of the Ralph Pritchard Management Program and other educational opportunities
- Seay Scholarship Fund** - For students in and out of state pursuing a career in the real estate industry
- Wieggers Scholarship Fund** - For Illinois students pursuing an education in Business, Law, Finance, or a graduate program in Business.
- AIRSEE Grant Fund** - For real estate professionals furthering their knowledge in the field of real estate education

* If you do not specify a fund, your contribution will automatically go into the general fund.

Name _____

Mailing Address _____

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Please bill me in the amount of \$ _____.

Check enclosed in the amount of \$ _____.

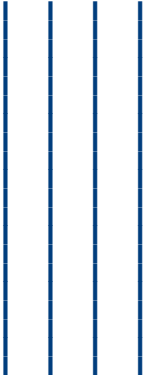
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(VISA, MASTERCARD, AM EXPRESS, or DISCOVER)

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Real Estate Educational Foundation
P.O. Box 19451
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Real Estate Educational Foundation

For more information, contact REEF
at 217/725-7283 or visit www.ilreef.org.